

ESRD PREMIUM RESTORATION

Restore premiums for ESRD members

Your members with end-stage renal disease (ESRD) account for a disproportionate amount of medical expenses. Experience shows that health plans are underpaid an average of \$50,000 in CMS premiums for each misidentified or inappropriately documented ESRD member. Without a plan to identify these members, your Medicare Advantage plan could be missing out on millions of additional premium dollars from CMS.

Discovery Health Partners' ESRD Premium Restoration solution helps identify members with missing ESRD statuses and restore underpaid premiums. We deploy a systematic process and leverage our relationships with CMS and ancillary entities to correct inaccuracies and ensure accurate submissions to CMS—helping you gain control over ESRD data and restore premium revenue.

With ESRD Premium Restoration, you can:

- Improve the identification of underpaid premiums for members with ESRD
- Ensure the complete and accurate submission of required documentation to CMS
- Restore up to 84 months of underpaid premiums in instances of ESRD
- Reduce errors from submitting authorities to ensure proper reporting

Ways we help

- 1. Technology:** Our proprietary analytics identify ESRD members with the highest propensity of having inaccurate ESRD status.
- 2. Accuracy:** Our team determines the root cause of errors and coordinates with reporting entities to ensure accuracy.
- 3. Partnership:** We maintain trusted partnerships with CMS to quickly solve problems related to ESRD premiums.

Who is it for?

Payment integrity directors and managers, and health plan analysts for Medicare Advantage plans.

What does it do?

Delivers measurable premium restoration results by combining the best in identification analytics, business processes, and a client focus with complete transparency.

How does it work?

With data analytics and partnerships with CMS and reporting entities, we ensure accurate data and documentation to recover premiums not received for ESRD members.



Improved identification

Using proprietary analytics, we identify ESRD members with the highest propensity of having inaccurate ESRD statuses. Our unique analytics, business processes, and skilled teams help ensure you receive accurate premiums for these high-cost members.

Retrospective review

We identify, investigate, and restore up to 84 months of underpaid premiums for members with ESRD. Results often total \$3,000 to \$9,000 per member per month for members with missing ESRD flags.

Data accuracy

While it is incumbent on the health plan to validate and correct inaccurate data, it is often time-consuming and complicated to determine the root cause of errors. We work to correct errors at the source, submit accurate reports to CMS, and monitor the submission and acceptance process.

Collaboration with partners

Inaccuracies often occur with ancillary entities or submitting authorities like dialysis clinics. We collaborate with these parties to validate and correct errors and then ensure the proper documentation is completed, submitted, and accurately reflected in your plan's premium calculations.

Complete transparency

We offer complete transparency by tracking, reconciling, and reporting on the progress of ESRD efforts and resulting financial outcomes.

Contact us today for more information about how Discovery Health Partners can improve your premium revenue for ESRD members.

Results

Plans of all sizes benefit from applying a comprehensive review of their ESRD and premium accuracy and identify additional opportunities to restore the premiums they deserve. Recent results include \$7 million in underpaid ESRD premiums for a plan with ~170,000 MA lives.