
Discovery Health Partners

Your partner in understanding and managing payment integrity success

Payment integrity ensures that a health claim is paid correctly—by the responsible party, for eligible members, according to contractual terms, not in error, and free of wasteful or abusive practices. But managing and improving payment integrity is not as simple as defining it.

Discovery Health Partners is dedicated to helping health plans identify and remedy the many challenges they encounter in their payment integrity efforts. While these problems are often complex, the solutions don't have to be. The Discovery Health Partners team has proven results in helping plans:

- Simplify the approach to make improved payment integrity a manageable, achievable goal
- Implement flexible solutions, either from our suite of proven solutions or by customizing our technology and expertise to meet a plan's unique needs
- Recognize better payment integrity results quickly and with minimal disruption

What could payment integrity be costing your plan?

Our experience with healthcare payers indicates that payment integrity problems cost plans 3%-7% of their paid claim dollars every year. In addition to impacting the health plan who bears the direct cost of this administrative inefficiency, payment integrity challenges also impact:

- **Employers** who underwrite the cost of group insurance
- **Members** who now shoulder more of the cost of care
- The **economy** at large as healthcare costs continue to consume more of our GNP

The payment integrity challenge

Despite the compelling business case for payment integrity, many health plans find that organizational challenges often mask these opportunities and limit their value. Over time, this has resulted in the growth of numerous groups to address issues such as eligibility, subrogation, coordination of benefits, and overpayments. In many health plans, these groups operate completely independently of one another, which can lead to even more loss and inefficiency.

Health plans that manage claims payment integrity at a more strategic level—looking across all payment integrity disciplines—are best suited to root out those inefficiencies and improve the bottom line.

Payment integrity improvement in action

Our work with a leading Blues plan identified gaps, strategies, and new programs to improve payment integrity recovery, root cause identification, and cost avoidance from 1.4% of annual paid claim expense to a projected 2.0% of annual paid claims, which represented an \$40 million dollar improvement to the bottom line.



The Discovery Health Partners approach

Discovery Health Partners helps organizations reduce and contain healthcare spend through next-generation claims payment integrity software and solutions. We partner with our clients to understand their payment integrity approach, successes, and challenges so that we can deliver a unique combination of deep healthcare expertise and powerful technology solutions to help our clients drive improved payment integrity and generate measurable results.

We offer the Discovery Payment Integrity Suite™ of software and solutions to help health plans and other healthcare organizations improve recoveries, avoid costs, and optimize revenue. Our solutions combine advanced analytics and data mining technology with automated case management, dynamic workflow, and powerful reporting and dashboard capabilities. Powered by this scalable, efficient, and flexible platform, our suite of software and solutions is cloud-based, secure, and HIPAA-compliant.



Contact us: Learn how Discovery Health Partners can help you optimize your payment integrity program and maximize your results.

About Discovery Health Partners

Discovery Health Partners offers the Discovery Payment Integrity Suite of software and solutions to help health plans and other healthcare organizations improve recoveries, avoid costs, and optimize revenue. We offer a unique combination of deep healthcare expertise and powerful technology solutions to help our clients drive improved payment integrity and generate measurable results. Discovery Health Partners is a division of LaunchPoint, which was recently named the 100th fastest-growing company on the 2014 Inc. 500 list and #14 in Healthcare. LaunchPoint operates businesses that provide cloud-based analytic solutions, software, and services for healthcare organizations.