Coordination of Benefits
Reduce your healthcare cost—now and in the future

Manage and improve claims payment outcomes

With nearly 10% of all healthcare claims paid incorrectly, coordination of benefits can be a powerful strategy in the healthcare cost containment arsenal. It is also one of the most challenging: rules and guidelines for determining the primary payer are complex and member insurance coverage changes frequently.

To help you simplify and maximize the value of your COB program, Discovery Health Partners offers a HIPAA-compliant Coordination of Benefits solution that finds more opportunities to coordinate coverage than ever. The key is our proprietary Discovery Payment Integrity Platform℠, which enables fast and accurate COB identification, case management, and fully transparent reporting and analysis.

Combined with our staff, which includes experts in healthcare cost containment, healthcare law and regulation, information management, and client service, this data-driven approach has resulted in millions of dollars in savings and recoveries for healthcare payers nationwide. It can help you:

- Identify more instances of other insurance coverage and maximize
- Leverage sophisticated data mining technology and expertise to accurately identify Medicare or other commercial coverage
- Improve the accuracy of payments and transition your COB program from recovery to cost avoidance
- Employ powerful flexible case management software to systematically pursue recoveries
- Boost productivity of your claims representatives and recovery agents by avoiding lengthy investigations
- Improve future payment outcomes by managing the integrity of your eligibility file
- Achieve full transparency across your workload with online analytic tools and dashboard

Coordination of benefits is the cost containment powerhouse

One community health plan with 200,000 members recovered an additional $4.5 million in one year with a full-service supplement COB solution.
Flexibility to build the COB solution you need

Pre- and post-payment COB solutions. With our comprehensive COB solution, you can pursue pre- and post-payment integrity options to increase savings and recoveries. We use all relevant sources of information including eligibility, claims, Medicare Secondary Payer (MSP), Query Only (HEW) Input files, and more to enhance data mining efforts and speed the process of identification, proper coordination, recovery, and eligibility system updates. Additional data sources help maintain the integrity of your eligibility process, including state eligibility records, claims system eligibility, Section 111 (MSP) data, COB member survey letters, and member self-reporting.

Flexible delivery options. You can choose to outsource your entire COB operation to us, manage it all in-house using our proprietary Discovery applications, or operate a hybrid co-sourcing model. In any case, you will get fast access to the tools and information you need to improve COB efficiency and results.

Solution blends technology, process improvement and workflow automation

Because our Discovery Payment Integrity Platform is a web-based solution, you can quickly and easily have your COB solution up and running, regardless of which delivery option you choose. You’ll see fast results from powerful data mining technologies, proprietary predictive analytic algorithms, and scoring that help accurately identify opportunities to coordinate benefits and generate cases for investigation. Our COB solution raises the bar for realizing results with minimal impact to your members and maximum benefit to you now and in the future:

- Cloud-based solution is fast and cost-effective to implement
- Platform is HIPAA-compliant and fully secure so you don’t have to worry about data security and patient privacy
- Data-driven approach yields more accurate results and fewer false positives
- Use of available information minimizes impact to your members
- Contingent-based COB fee structure means you pay us only when you get paid

Contact us today

Learn how Discovery Health Partners can help you optimize your payment integrity program and maximize your results.

About Discovery Health Partners

Discovery Health Partners offers payment integrity solutions and analytics that help health plans and other healthcare organizations optimize revenue, improve cost avoidance, and operate more efficiently. Deep healthcare experience, combined with our strength in information management and technology, helps clients execute payment integrity processes faster, more accurately, and with trackable results.