

MEDICARE SECONDARY PAYER VALIDATION

Restore and protect your MSP premium dollars

A key factor in successfully managing Medicare Advantage plans is ensuring you receive accurate premium payments from CMS. However, ongoing inaccuracies with member eligibility information means that many Medicare Advantage plans receive fewer premium dollars than they're owed.

Discovery Health Partners' Medicare Secondary Payer (MSP) Validation solution quickly and accurately confirms MSP records, corrects inaccuracies, and restores millions in underpaid premium dollars. We ease the administrative burden of finding errors and making corrections, often restoring more premium revenue than the plan could recover on their own.

With MSP Validation, you can:

- Improve the detection and identification of member primacy errors
- Ensure accuracy through validated MSP records, corrected records, and restored premiums
- Capture complete validation information and request CMS corrections
- Protect future premiums and claims payments
- Create an electronic audit trail of each record for compliance and revenue tracking

Ways we help

- 1. Technology:** Data matching and analytics speed the identification of incomplete or inaccurate records
- 2. Speed:** Fast implementation enables us to deliver results within 45 days of data sharing
- 3. Experience:** With a combined 50 years of experience in MSP processing, our MSP team achieves 99% success on MSP updates submitted via CMS ECRS web

Who is it for?

Payment integrity directors and managers, and health plan analysts for Medicare Advantage plans.

What does it do?

Restores MSP premiums by resolving primacy errors and quickly ensuring validation and reconciliation.

How does it work?

Using a proprietary, HIPAA-compliant MSP software tool, we help plans identify records that require additional investigation, improve documentation, and submit transactions to CMS on your behalf.



Improved identification and prioritization

Our blend of unique data modeling techniques, sophisticated tracking, and workflow technology enables us to consistently review records to identify primacy or coverage changes, uncovering those that have the potential to negatively affect your premiums.

Validation efficiency and success

We validate files and return them back to you to update your eligibility and other necessary systems. With a variety of functions and tools, we help improve the efficiency and success of MSP validation, ultimately leading to faster restorations.

Flexible delivery model

MSP Validation is available under two models. First, we can supplement your internal efforts within a discrete timeframe, evaluating 84 months of your MSP data. We also offer ongoing support to help you more effectively manage MSP validation and premium restoration. In fact, many plans choose to continue their partnership with Discovery to achieve maximum restorations and eligibility accuracy.

Efficient CMS updates

With proven experience in working with CMS, we submit ECRS transactions on your behalf to correct invalid records for premium adjustment while tracking error rates and resolutions.

Contact us today for more information about how Discovery Health Partners can improve your MSP validation and premium restoration.

Results

Our partnership with a 32,000-member northeastern community health plan began with a full-service reexamination of its MSP validation efforts. Within 120 days, we restored \$8.8 million and helped the client realize ongoing optimized revenue of more than \$5 million per year.

A 30,000-member southwestern health plan partnered with Discovery for full-service MSP Validation. We restored \$7.1 million within 120 days and have delivered ongoing optimized revenue of more than \$4 million per year.