MSP VALIDATION AND PREMIUM RESTORATION SOLUTION
Increase revenue from MSP premiums

Restoring premiums for more than 50 MA plans

When CMS primacy information is incorrect for your Medicare Advantage members, your bottom line suffers. Even with ongoing MSP validation programs, member primacy errors can go undetected, resulting in underpaid premiums for the plan.

More than 50 MA plans have worked with Discovery Health Partners to find and correct those errors, and restore millions of additional premium dollars to their plans. Through our MSP Validation and Premium Restoration solution, we validate MSP records, correct inaccurate records, and restore underpaid premium dollars from CMS.

In many cases, these plans work their own validation process first and ask our team to provide a supplemental review to find any errors they may have missed. Even in these cases, we often find and restore millions of dollars in underpaid premiums.

Your plan could benefit from our MSP experts' proven best practices and tools:

- **Identify** a complete range of open records that require validation.
- **Capture** complete validation information with 100% success.
- **Request** CMS corrections through ECRS Web with 99.9% success.
- **Protect** future premiums and claims payments by updating your eligibility information as necessary.
- **Create** an electronic audit trail of each record to simplify compliance and revenue tracking.

Our contingency-based pricing model means that you pay only when we restore additional premiums to your plan. It's a no-risk proposition that many plans find worthwhile.

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How it works

1. **Identification and prioritization:** We use data matching and analytics to quickly and accurately identify records that indicate potential reporting or primacy discrepancies that may negatively impact your premiums.

2. **Validation:** We validate the files and return them back to you to update any necessary systems, such as your eligibility system. We use a variety of functions and tools to improve the efficiency and success of MSP validation, and ultimately lead to faster restorations.

3. **CMS updates:** We submit ECRS transactions on your behalf to correct invalid records for premium adjustment, and we manage error rate tracking and resolution.

4. **Compliance and financial tracking:** We capture the status of MSP records each step of the way, creating an audit trail for easier CMS compliance, cross-departmental communication, and financial tracking. You get full transparency throughout the process.

Serving 50 MA plans and counting • More than $300 million in premium dollars restored

HITRUST certification for MSP application • No-risk, contingency pricing

Flexible delivery options to fit your specific needs

We offer multiple delivery options to match the way you want to work:

- **72-month lookback:** Ensure you achieve accurate premium payments with an evaluation of 72 months of your MSP data to find, validate, and correct primacy errors and restore underpaid premiums. Often, this is delivered as a supplemental offering that builds upon your team's success and finds additional premium restoration opportunities.

- **Ongoing second pass:** For MA plans that are maintaining an ongoing MSP validation effort, Discovery can take another look at your MSP files (following the internal team's effort and on an ongoing basis) to identify and validate additional opportunities to get the MSP premiums they deserve.

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A safety net for your internal process

In many cases, MA plans continue to apply their own resources and business processes, and ask our team to provide a retrospective and supplemental service to find any premiums opportunities not captured in prior review cycles. With our analytics and breadth of experience, we can find and restore significant underpaid premiums.

About our team

The Discovery team includes more than 200 experts in healthcare operations, technology, and analytics who deliver exceptional results for more than 60 health plans. Our proven approach is built on:

Technology. Our next-generation solutions are built on our HIPAA-compliant, secure Healthcare Analytics Platform.

Client focus. Each client is partnered with an Account Manager who helps them navigate the complex intersection of data, technology, and healthcare.

Flexibility. Our consultative approach helps us identify how our solutions can serve each of our client's unique needs.

Transparency. We offer visibility into each step of our approach, our process, and your results.

Results. We are committed to delivering measurable business impact for each of our clients.

About Discovery Health Partners

Discovery Health Partners offers payment and revenue integrity solutions that help health payers improve revenue, avoid costs, and enhance the member experience. We offer a unique combination of deep healthcare expertise and analytics-powered technology solutions to help our clients improve operational efficiency, achieve financial integrity, and generate measurable results.

Contact us

Learn how Discovery Health Partners can help you optimize your payment integrity program and maximize your results.